



News FROM IIADA

March - 2020

Administrative Office.

P.O. Box 356
West Branch, IA 52358
Phone 319-643-5403
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Email: iiada2@netins.net

Auction News

Dealer's Choice AA
www.dcaa.com

Plaza Auto Auction
www.plazaaa.com

Tri-State AA – Cuba City
www.tsaaonline.com

Manheim Omaha AA
www.manheim.com

Adesa Des Moines
www.adesa.com

Manheim-Minneapolis-MAA
www.manheim.com

Manheim Northstar
www.manheim.com

Des Moines Auto Auction
www.dsmaa.com

SUPPORT FOR THE
MIDWEST AUTO
AUCTIONS IS VERY MUCH
APPRECIATED.

IIADA Administrative Office Relocated

The IIADA Administrative Office relocated to West Branch, Iowa. Todd Thein, IIADA Executive Director, will conduct all association business from the office in West Branch, Iowa.

Contact information:

Phone: Office (319) 643-5403, Cell (319) 521-7333.

E-Mail: iiada2@netins.net

Mailing Address: P.O. Box 356, West Branch, Iowa 52358

IIADA will maintain the (641) 755-4177 and the iiada@netins.net e-mail

DOT UPDATES:

On March 17, Governor Kim Reynolds declared a State of Public Health Disaster Emergency for Covid-19. The declaration lasts through April 16, 2020. During this time, Iowa vehicle dealers should be aware of the following business practices and Iowa Code waivers during the duration of the emergency:

1. The requirement to apply for title and registration within 30 days is waived and penalties will not be charged for applications after 30 days.
2. The requirement to obtain permanent plates within 45 days is waived.
3. The requirement for licensed dealers to maintain business hours is waived.
4. Iowa DOT Vehicle Services remains open for business conducted by mail, e-mail, on-line and phone. We will be moving to appointment-only service for our front counter. We also have a new drop box in our lobby for dealers to drop off application materials.
5. We are aware that most County Treasurer offices are closed for in-person visits but are conducting services by mail, e-mail, on-line and phone. Dealers should contact the individual County Treasurer office for more details.

Thanks for your assistance. I know this is a difficult time for auto dealers so let us know if there are other provisions that we might want to consider from the Iowa DOT perspective to help.



Auction News

Adesa – Sioux Falls
www.adesa.com.

Manheim Kansas City
www.manheim.com

Greater Rockford AA
www.graa.net

Quad City Auto Auction
www.qcaa.com

Lincoln Auto Auction
www.lincolnautoauction.com

IIADA EVENTS:
2020 Annual Meeting
TBA - 2020

NIADA EVENTS:
June 15-18, 2020
NIADA Convention
Las Vegas – MGM Grand

KEEP US INFORMED
DON'T FORGET TO LET
IIADA KNOW IF YOUR
E-MAIL, ADDRESS OR
PHONE NUMBER CHANGES

Legislative Update

The controversial salvage bill (SF436) is eligible for debate and final vote in the Iowa House of Representatives when the legislature reconvenes. We are asking you to be ready to contact your local representative in opposition to the legislation as currently proposed. The IIADA seeks to amend the bill to require damage disclosure as a compromise.

Branding Flood Titles in Iowa.

Iowa does not have a Flood designation that would apply to a vehicle that was damaged by flood while on an Iowa title. Iowa Admin Rule 761.405.8(6) does direct us to carry forward a Flood designation if it was applied by another state. Our record and the title will show a designation of "Flood-XX" where XX equals the two-letter designation of the state on the incoming title. In the County Manual, this is on page 10.7.

DEALER QUESTIONS

As a Dealer Am I required to pay for the AuctionAccess Membership?

The annual membership fee is \$99 per individual in AuctionACCESS. There is no charge to the company/dealership itself, only to the individuals credentialed as dealer representatives in AuctionACCESS. If that individual works for multiple companies, they are still only required to pay \$99 for their individual membership. Refer to the attached PDF (2019-09-25 Auction FAQ AuctionACCESS Membership) for additional questions and answers.

FRAUD ALERT:

We are hearing of fraudulent activities coming out of Missouri. A customer will go to a dealership and want to trade a vehicle of greater value for one of lesser value. The customer will present a copy of the title, saying they had signed on the wrong line and have applied for a duplicate title. The dealership proceeds with the trade and issues a check for the difference and the title to the vehicle. In one particular instance the vehicle traded in was stolen from the dealership. When it was reported to the local authorities it was discovered that the vehicle was not stolen but in fact repossessed right off the dealership's lot by the financial institution. As dealers we must stay aware and verify ownership and confirm if the title is held by a lien. You can confirm the status on the title at Car Fax which will only identify the presence of a lien and not the lien holder, or log into the DOT website <https://iowadot.gov/mvd/vehicleregistration> Choose "FEE CALCULATORS" which will open a new window. In FEE CALCULATORS, navigate to Tools > Dealer Inquiry > Vehicle Inquiry. You will need the VIN of the vehicle in question and then the title record will display without any confidential customer information or contact your local Treasures office and identify yourself and the dealership by name, give the VIN and customer's full name, then they will then be able to tell you status of the title. Take a minute and make a phone call if something raises a red flag.